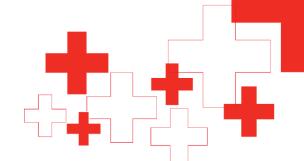




CO-ORGANIZER







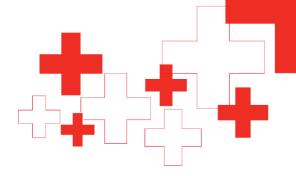
SWISS CENTERS CLUSTER @ CIIE 2021







swisscham.org



Who is Swiss Centers?

20

4

72

300+

Years

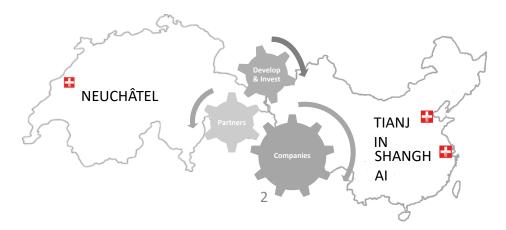
Locations

Members & Sponsors

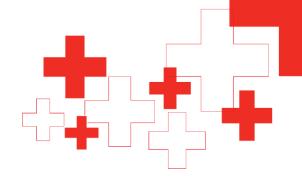
Companies Served

Swiss Centers China is a non-profit organization serving the Swiss economy.

Founded in 2000 as a Swiss-Chinese, public-private partnership, SCC supports Swiss companies in business set-up, expansion and operations in China with industrial and office facilities in Shanghai, Tianjin and Beijing. SCC is by far the largest cluster of Swiss companies in Asia, with 30 Swiss companies established in Shanghai Xinzhuang Industrial Park and 20 under one roof in the Shanghai Pilot Free Trade Zone.







Milestones

The work of Swiss Centers China is recognized by the Swiss government. In the history of SCC, 3 presidents of the confederation have attended opening ceremonies of SCC facilities.

2000 Groundbreaking official ceremony with then-president *Adolf Ogi* in SHXIP

2003 Official opening ceremony with then-president *Pascal Couchepin* in SHXIP

2016 Inauguration of the new Swiss Machinery, Business and Trading Center in WGQ Pilot Free Trade Zone by then-president *Johann Schneider-Ammann*







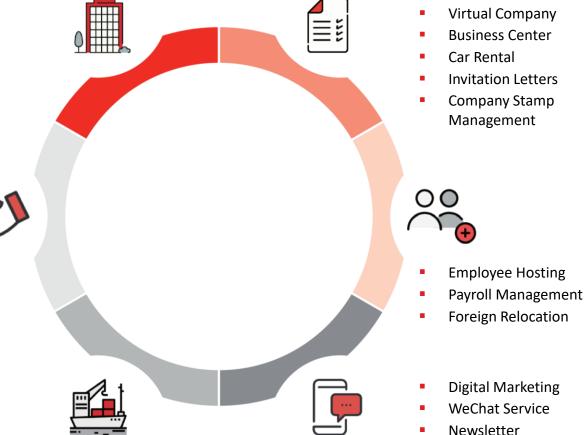






Services of Swiss Centers China

- Instant Office
- Workshop
- Showroom
- Warehouse
- Study Trips
- Training
- Events
- Government Relations
- Business Match Making
- Business Survey
- Trading & Logistics Consultancy
- Agent Service
- Free Trade Zone
- Sino-Swiss Free Trade Agreement Expertise
- Warehouse Solutions
- Spare Parts Management



Translation

Trade Fair Support







China International Import Expo

Swiss Centers Cluster

Booth Concept

Offer

Contact Us

CIIE 2021 Halls

- **+** Consumer Goods
- **♣** Food and Agricultural Products



- Trade in Services
- **+** Automobile
- Intelligent Industry & Information **Technology**
- Medical Equipment & Healthcare **Products**











- Swiss Centers Cluster
 - **Booth Concept**
 - **♦** Offer
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Food & Agricultural Products

- Beverage and alcohol, snack food, sweets, condiments, dairy products, vegetables, fruits and agricultural products, meat, aquatic products and frozen food, organic food, prepackaged food, comprehensive food, etc.
- Whether you are a newcomer or an old China hand: Support your marketing and sales activites with high profile branding at the CIIE towards professionals and endconsumers.

Consumer Goods

- Beauty and cosmetics, intelligent life and household appliances, watch and jewelry, maternal and child products, sports and outdoor equipment, fashion and works of art, etc.
- Be present to strengthen your position in the highly competitive and dynamic Chinese market. The CIIE offers a great platform for visibility and trust-building between your brand and the public.



swisscham.org







<u>Contact Us</u>





Food & Agricultural Products

«The CIIE offers a big and open platform to present the Wernli brand to local customers and consumers. It's an honor to have participated at the 3rd CIIE and we are satisfied with the accumulated experience and business benefits, and highly appreciated the great support from Swiss Centers China. We are grateful to the Chinese Government to have created this great opportunity and we hope to develop and grow together with the CIIE.»



Lynette Liang Senior Marketing Manager Shanghai Ines Trading Co., Ltd.

Consumer Goods

«CIIE is a great international exhibition, where we met lots of clients and could expand our JURA brand awareness. The Swiss Centers Cluster brought together many famous Swiss brands and we expect to participate again in 2021.»



Lisa Dai Country Manager JURA China Co., Ltd.





CO-ORGANIZER



- China International Import Expo
 - Swiss Centers Cluster
 - Booth Concept
 - <u>Offer</u>
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Why Swiss Centers Cluster?

- Official partner of CIIE for Swiss participation
- Cluster effects
 - ★ The bigger the better; favorable location and visibility
 - Being part of a bigger Swiss-themed booth attracts visitors and promotes Swiss
 Made
 - Exchanges and new contacts with other Swiss brands and full access to the common areas of the booth









Booth Concept

Offer

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Why Swiss Centers Cluster?

Media Attention and Promotion

- High visibility on Chinese media outlets; examples of Swiss Salt or Swiss Beer
- Events and activites before and during the fair, including Brand and Sales Promotion, Buyer Matchmaking or Sino-Swiss Business Evening Reception

Service and Project Management

- Minimized administration: comprehensive project management by Swiss Centers China
- Full support in promotion and preparations (e.g. logistics and operations)
- Single point of contact in EN, CN, FR or DE







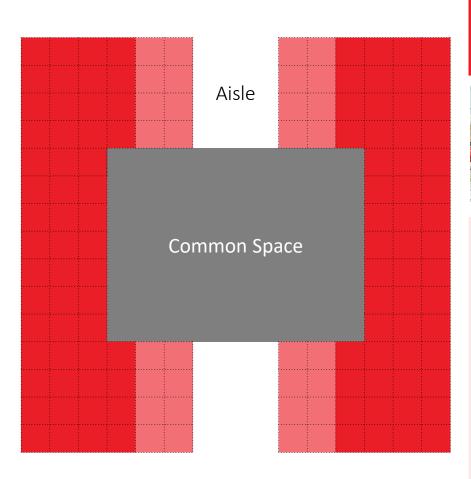






- China International Import Expo
 - Swiss Centers Cluster
 - + Booth Concept
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Booth Concept



BOOTHS

COMMON SPACE

Promotion and Show

Meetings & Networking





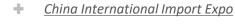


- ₱ 9 36 sqm booths
- Traditional exhibition stand
- Standard design and furniture by SCC
- Storage facilites

- + Eat and drink
- Different Promotion activities
- Open to
 Public and
 bookable for
 shows and
 product
 presentations
- Multifunctional space to network, promote and meet
- Semi-open to public, used by exhibitors and reserved for meetings, interviews







Swiss Centers Cluster

Booth Concept

<u>Offer</u>

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Impressions CIIE 2020









PROMOTION PARTNER





Exhibitors CIIE 2019 & 2020

M INDUSTRY



















E.I.S (SWISS) 瑞士欧意瑞投资贸易公司















living better

Wyeth Nutrition



















China International Import Expo

Swiss Centers Cluster

Booth Concept

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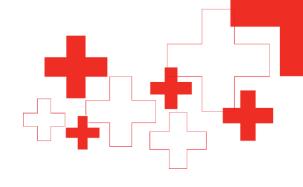
Offer

Items	Showcase 4m²	9m² Booth	12m² Booth	18m2 Booth	36m² Booth
Walls (incl. printing)	tbd	Up to 3			
Chairs and Tables	-	electricity access otherwise custon			
Lockable Cabinets	1				
Brochure Racks	1				Uniform floor and
Reception Tables	1				otherwise custom
Reception Chairs	2				built by exhibitor
Electricity Sockets	1	1	2	3	
Storage (incl. in Common Area)	RMB 1'000/m³	1m³	2m³	3m³	
Corner reservation (optional)	RMB 18'000				
RMB (incl. VAT)	30'000	60'000	80'000	115'000	175′000

Discounts	Swiss Centers Member	Early Bird (Amount paid by March 31st)	Others
	5%	5%	SCCC Member RMB 2'000 Swisscham Member RMB 2'000 not accumlative, Showcase: RMB 1'000







For more information, contact us:

IN CHINA

Mr. Kuno Gschwend

Deputy General Manager

kuno.gschwend@swisscenters.org

Phone: +86 132 6256 5921

IN SWITZERLAND

Mr. Zhen Xiao

CEO

zhen.xiao@swisscenters.org

Phone: +41 78 857 60 07

Mrs. Yulia Jin

Operations Manager

yulia.jin@swisscenters.org

Phone: +86 133 234 65 385

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